

## Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00962 140450Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----030010 140451Z /12  
R 131300Z AUG 77  
FM AMCONSUL DHAHRAN  
TO SECSTATE WASHDC 5618  
INFO USDOC WASHDC

UNCLAS DHAHRAN 0962

E.O. 11652: N/A  
TAGS: BEXP, SA  
SUBJECT: MATERIALS HANDLING TRADE MISSION FEBRUARY, 1978

REF: (A) STATE 170846, (B) USDOC 15365, (C) DHAHRAN 0843

1. POST DEFINITELY FEELS THAT INCLUSION OF DHAHRAN IN ITINERARY OF SUBJECT TRADE MISSION (SEE REF DEPTELS), IS APPROPRIATE AND TIMELY. SAUDI ARABIAN LABOR COSTS ARE SKY ROCKETING AND US PRODUCERS OF MATERIALS HANDLING EQUIPMENT THAT CAN DEMONSTRATE LABOR-COST SAVINGS WILL CERTAINLY FIND A MARKET INTERESTED IN THEIR PRODUCTS. THEREFORE POST WELCOMES INCLUSION OF DHAHRAN IN THE PROGRAM NOW BEING PREPARED FOR THE MATERIALS HANDLING TRADE MISSION. POST WOULD LIKE, HOWEVER, TO BE ADVISED, WHEN POSSIBLE, OF THE LIST OF COMPANIES WHO WILL HAVE REPRESENTATIVES IN THE TRADE MISSION TO DETERMINE IF PRODUCT LINES ARE SUITABLE FOR THIS MARKET.

2. ALSO, USDOC SHOULD NOTE CONTENTS OF OUR REFTTEL AND TAKE CARE TO AVOID SCHEDULING SITUATION WHICH WOULD HAVE SUBJECT TRADE MISSION ARRIVE LESS THAN ONE MONTH AFTER THE DEPARTURE OF THE ELECTRICAL ENERGY SYSTEM'S TRADE MISSION -- CURRENTLY SCHEDULED TO VISIT DHAHRAN IN JANUARY OF 1978.

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3. FYI RE ELECTRICAL ENERGY SYSTEMS TRADE MISSION, POST IS POUCHING DHAHRAN A-12 WHICH WILL MAKE PROGRAMMING RECOMMENDATIONS REGARDING THE VISIT OF THAT TRADE MISSION.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Subject:** MATERIALS HANDLING TRADE MISS ON FEBRUARY, 1978  
**TAGS:** BEXP, SA  
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**Type:** TE  
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**Review Markings:**  
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